

**FOUR YEAR HONOURS B.Com./B.B.A./B.C.A(ALL GROUPS) DEGREE
EXAMINATION, JANUARY-2024**

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART-II

PAPER-I:-Fundamentals of Commerce

(Common to All)

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 3 Hours

Maximum Marks : 75

SECTION - A

Answer any Five of the following questions. Each question carries equal marks.(5×3=15)

1. Define Trade.
2. What are the assumptions of Law of Demand?
3. Historical cost in Accounting.
4. Tax Evasion.
5. Concept of Digital Marketing.
6. What is Business?
7. Demand Analysis.
8. Accounting concept.
9. What is casual income?
10. Data Analytics.

SECTION - B

Answer any Five of the following questions. Each question carries equal marks.(5×12=60)

11. Explain classification of trade.
12. Explain the role of commerce in economic development.
13. Define demand and explain why demand curve slopes downward.
14. What is national income and also explain measurement of national Income?

15. Differences between financial Accounting, Cost Accounting and Management Accounting.
 16. Briefly describe about the concepts and conventions of Accounting (GAAP).
 17. What different categories are of assesses according to their residential status? How is this status determined?
 18. Define Tax. Distinguish between Direct Tax and indirect Tax.
 19. What is digital marketing? Why is digital marketing preferred more than off-line marketing?
 20. Describe various strategies that will help organizations to succeed in social media marketing.
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**B.A./B.Com./B.Sc./B.C.A./B.B.A/B.Music/B.Dance/B.A.(OL)/B.H.M./
B.VOCATIONAL IN DAIRYING AND ANIMAL HUSBANDRY/
B.VOCATIONAL IN HORTICULTURE (ALL GROUPS) DEGREE
EXAMINATION, DECEMBER - 2023**

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART-I(A)- General English

COURSE-1: A COURSE IN COMMUNICATION AND SOFT SKILLS

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 3 Hours

Maximum Marks : 75

I. Answer any Three of the following questions.

(3×5 = 15)

- 1) What are open questions for listening?
- 2) Why is it important to let people finish before you respond?
- 3) What are the 7 types of listening?
- 4) What are the four principles of listening?
- 5) Do not monopolize the conversation. Why is it important?

II. Answer any Three of the following questions.

(3×5 = 15)

- 1) What are the sounds of vowels and consonants?
- 2) What are the 3 types of vowel sounds?
- 3) What are syllables write 10 examples?
- 4) What is the function of the word stress?
- 5) What are the two basic types of intonation?

III. Attempt the following questions.

- a) **Concord** (2×1 = 2)
- i) The horse and trap _____ been waiting for a long time.
 - ii) A good man and useful citizen _____ passed away.
- b) **Fill in the blanks with Suitable Articles.** (2×1 = 2)
- i) There is _____ eucalyptus tree near my house.
 - ii) We met _____ European girl in Rishikesh.
- c) **Fill in the blanks with Suitable prepositions.** (3×1 = 3)
- i) We were surprised _____ his behavior.
 - ii) The policeman searched _____ his pockets.
 - iii) His fancy _____ art treasure may prove too expensive.
- d) **Fill in the blanks with appropriate forms of the verbs given in brackets.** (5×1 = 5)
- i) She ran to the house when it _____ raining.(start)
 - ii) Susie _____ with her sister.(live)
 - iii) The patient _____ before the doctor arrived.(die)
 - iv) A good citizen _____ all his financial obligations.(perform)
 - v) If a sinner _____ penitence, he can be forgiven. (feel)
- e) **Add question tags to the following statements.** (3×1 = 3)
- i) We went to a picnic yesterday, _____?
 - ii) The children were playing, _____?
 - iii) I think he will not attend the party, _____?

IV. Answer any Three of the following questions.

(3×5 = 15)

- 1) What are the forms of greeting in the society?
- 2) Write a dialogue for asking questions about relative at a hospital?
- 3) Express in two ways of your disagreement and agreement in formal manner about the type of breakfast prepared in the house.
- 4) What is the message of the speech "Yes, We Can"?
- 5) How Kalam's leader Satish Dhawan did manage failure?
- 6) What important lesson did Kalam learn from his failure?

V. Answer any Three of the following questions.

(3×5 = 15)

- 1) What are 5 examples of opportunities?
 - 2) How a positive attitude brings positive results?
 - 3) How does empathy elevate over sympathy explain?
 - 4) Write 5 do's and don't's in a telephone conversation.
 - 5) Write about the most challenging person you have ever interacted with.
 - 6) How to improve interpersonal skills?
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A B C D E F G H I J K L
M N O P Q R S T U V W X Y Z

**FOUR YEAR B.A./B.Music./B.Dance/B.A.(O.L) DEGREE EXAMINATION,
JANUARY - 2024**

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART - I(C) - MULTIDISCIPLINARY COURSE

Course - 2 : Introduction to social work

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 1½ Hours

Max. Marks : 50

Answer any **FIVE** questions. Each answer carries **10** marks.

(5×10=50)

1. ✓ Define 'community' and explain its significance in the context of social work.
2. What are the key characteristics of a community? Provide examples to illustrate these characteristics.
3. ✓ Describe the various types of communities that exist in society. How do they differ from one another?
4. Define 'Community development' and outline its goals and objectives. Provide examples of community development initiatives.
5. ✓ Describe the concept of social reform and its importance in addressing social injustices and inequalities.
6. ✓ What challenges and obstacles are typically encountered in the process of social reform?
7. Define social work and explain its significance in addressing social issues and promoting social justice.
8. Define counselling in the context of social case work and describe the core counselling skills that social workers should possess.

9. Discuss the various assessment tools and techniques used in social case work. How do they aid in understanding clients' needs and Strengths?
 10. Define social case work and explain its primary objectives in the field of social work.
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**FOUR YEAR B.A./B.Com./B.Sc./B.C.A./B.B.A./B.Music/ B.Dance/
B.A.(OL)/B.H.M. (ALL GROUPS) DEGREE**

**EXAMINATION, JANUARY-2024
CHOICE BASED CREDIT SYSTEM
FIRST SEMESTER**

PART-I(C)-LIFE SKILL COURSE

Course-4: Communication Skills

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 1 ½ Hours

Maximum Marks : 50

Answer any Five questions. Each question carries equal marks.

(5×10 = 50)

1. ✓ What is communication, and how would you define it in your own words?
2. ✓ Describe the fundamental components of the communication process and their sequence.
3. What are the most common barriers to effective communication in interpersonal relationships?
4. What is the main objective or purpose of your presentation, and who is your target audience?
5. ✓ What techniques will you use to modulate your voice, pace, and tone to maintain audience interest and convey your message effectively?
6. What are the essential steps in preparing for a job interview? How can research about the company and role benefit you in the interview?
7. How does a group interview differ from one-on-one interviews, and when might organizations use group interviews?
8. ✓ How do you assess your performance in the interview and identify areas for improvement or further preparation?
9. What are some common interview mistakes or pitfalls that candidates should avoid, and how do they negatively impact the interview process?
10. ✓ How do you handle challenges or difficult situations?

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FOUR YEAR B.A./B.Com./B.Sc./B.C.A./B.B.A/B.Music/B.Dance/B.A(O.L)/
B.H.M (ALL GROUPS) DEGREE EXAMINATION, DECEMBER - 2023

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART - I(B) : SANSKRIT

PAPER - I: Poetry, Prose and Grammar - I

(Under CBCS New Regulation w.e.f the academic year 2023-24)

Time : 3 Hours

Max. Marks : 75

सूचना:- द्वितीय - तृतीय - चतुर्थ - पञ्चम - दशम - प्रश्नाः संस्कृत भाषायामेव समाधेयाः।

Q.No. 2,3,4,5 & 10 Should be answered in Sanskrit Only

प्रथमो भागः

(25)

I. द्वौ श्लोकौ पूरयित्वा भावं च लिखत।

(2×3=6)

- 1) भगवन् ----- मया॥
- 2) नृणां शतानि ----- कथयव॥
- 3) प्रभुत्वं हि ----- द्रष्टुं मर्हसि॥
- 4) यस्तु मे ----- सनातनी॥

II. द्वयोः सम्पूर्णं शब्दरूपाणि लिखत

(2×3=6)

- | | |
|---------|--------|
| 1) कवि | 2) रमा |
| 3) पितृ | 4) गो |

III. द्वयोः धात्वोः निर्दिष्ट लकारे सर्वाणि रूपाणि लिखत।

(2×2½=5)

- | | |
|-------------|------------|
| 1) अभवत् | 2) गच्छेत् |
| 3) अतिष्ठत् | 4) लभेत |

IV. चतुर्णां नामनिर्देशपूर्वकं सन्धिं विभजत।

(4×1=4)

- | | |
|---------------|-------------|
| 1) गुरुपदेशः | 2) पावकः |
| 3) दिव्यौषधम् | 4) वाङ्मयम् |
| 5) हरिश्शेते | 6) इत्यत्र |
| 7) तज्जलं | 8) नवोदयः |

V. चतुर्णां नामनिर्देशपूर्वकं विग्रह वाक्यानि लिखत।

(4×1=4)

- | | |
|---------------|----------------|
| 1) पूर्वकायः | 2) गुरुदक्षिणा |
| 3) नीलोत्तलम् | 4) चन्द्रमुखम् |
| 5) रामकृष्णौ | 6) पितरौ |
| 7) त्रिभुवनम् | 8) पञ्चवटी |

द्वितीयो भागः

(50)

VI. द्वयोः आन्ध्र भाषायां आङ्ग्ल भाषायां वा अनुवदत।

(2×3=6)

- 1) सर्वकाम समृद्धस्य अखमे धस्य यफलं
तत् फलं लभते सम्यग्रक्षिते शरणागते॥
- 2) मति दौलायते सत्यं सतामपि खलोक्तिभिः।
ताभिर्विखासितश्लाऔ प्रियते चित्र कर्णवत्॥
- 3) त्यजेत् क्षुधार्ता महिला स्व पुत्रं
खादेत् क्षुधार्ता भुजगी स्व मण्डम्।
बुबुक्षितः किं न करोति पापं
क्षीणा नरा निष्करुणा भवन्ति।
- 4) स्वामिमूलाः भवन्त्येव सर्वाः प्रकृतयः खलु।
समूलेष्वपि वृक्षेषु प्रयत्नः सफलो नृणाम्॥

VII.a) धनुर्भङ्ग पाठ्य भाग सारांश लिखत।

(1×8=8)

(अथवा)

- b) कथं वृषदर्पः शरणागतरक्षणं कृतवान्?

VIII.a) 'महोदय' इति पाठ्य भागानुसारं समुद्रयान विशेषान् वर्णयत।

(1×8=8)

(अथवा)

- b) रामकीर्ति पाठ्य भागस्य सारांशं लिखत।

IX. a) 'खलोक्तिः' इति पाठ्य भाग सारांशं लिखत।

(1×8=8)

(अथवा)

b) लोकमान्यस्य जीवित विशेषान् लिखत।

X. चतुर्णां लघुसमाधानानि लिखत।

अश्वत्, अश्वत्ताम्, अश्वितम्, (4×2=8)

1) कपोतः कं शरणं गतः? वृषट्ठः

अश्वत्, अश्वितम्, अश्वत्

2) वेदव्यासः कान् ग्रन्थान् रचयामास?

अश्वत्पि अश्वत्ताम् अश्विताम्

3) कस्य सीता प्राणैर्बहुमता? जनकस्य

4) के धर्मविदः न भवन्ति?

5) महाप्रदानं किम्?

6) केन चित्रकर्णः व्यापादितः।

7) लोकमान्यस्य स्वातन्त्र्यान्दोलन जनकत्वं निरूपयत।

8) तिलकः कारागारे कं ग्रन्थं व्यरचयत्

XI. चतुर्णां ससन्दर्भ व्याख्यात।

(4×3=12)

1) नैतत् सुरगणाः सर्वेनासुराः न च राक्षसाः।

2) आरोपयत्स धर्मात्मा सलीलमिव तद्धनुः।

3) यदि त्वमिह धर्मार्थी मामपि द्रष्टुमर्हसि

4) स राजर्षिर्गतः स्वर्गं कर्मणा तेन शाश्वतम्।

5) मुञ्चैनं न हि राक्ष्यामिराजन् मन्दयितुं क्षुधां।

6) मतिर्दोलायते सत्यं सतामपि खलोक्तिभिः।

7) मद्देहेन जीवतु स्वामी।

8) वरं प्राणपरित्यागः न पुनरीदृशो कर्मणि प्रवृत्तिः।

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B.H.M(ALL GROUPS) DEGREE EXAMINATION, JANUARY - 2024**

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART - I (C) - LIFE SKILL COURSE

Course-3 : ANALYTICAL SKILLS

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 1½ Hours

Max. Marks : 50

Answer All Questions

(25×2=50)

1. $2+14 \times 7 \div 7-6 = ?$ ()
a) 10
b) 0
c) 5
d) 11
2. Greatest Common Divisor of two numbers is 8 while their Least Common Multiple is 144. Find the other number if one number is 16. ()
a) 45
b) 52
c) 72
d) None of the above
3. What least number when divided by 36, 24 and 16 leaves 11 as remainder in each case? ()
a) 155
b) 152
c) 172
d) None of the above
4. What is LCM of 36/225, 48/150, 72/65? ()
a) 14/5
b) 151/120 ✓
c) 320/5
d) 144/5
5. The value of $25.25 - 23.23 + 24.24$ is ()
a) 26.26
b) 26.6
c) 62.26
d) 62.62

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(1)

[P.T.O]

6. Evaluate $1.1 + 11.1 + 111.1 + 1111.1$. ()
a) 1.2344
b) ☒ 1234.4
c) 12.344
d) 123.44
7. Find the next number in the series : 2, 6, 12, 20, ? ()
a) 45
b) ☒ 30
c) 40
d) 50
8. Arrange the following numbers in ascending order: 56, 82, 72, 25, 62 ()
a) ☒ 25, 56, 62, 72, 82
b) 25, 56, 82, 72, 62
c) 72, 62, 82, 56, 25
d) 25, 82, 56, 72, 62
9. Cup : Lip :: Bird : ? ()
a) Forest
b) Bush
c) ☒ Beak
d) ☒ Grass
10. FCG, GCF, HCI, ICH, _____ ? ()
a) JCK
b) JCH
c) ☒ GCK
d) JCM
11. Pointing to a woman in the photograph, Rajesh said, "The only daughter of her grandfather is my wife". How is Rajesh related to that woman? ()
a) Mother
b) ☒ Father
c) Uncle
d) ☒ Brother
12. What is the angle between the two hands of a clock when the time shown by the clock is 6.30 p.m.? ()
a) 145 ☒
b) 130
c) 90
d) 150
13. Find out the angle between the hands of the clock at 7:20? ()
a) 145
b) ☒ 100
c) 190
d) 336

19. Determine the nominal rate of interest if : The periodic rate is 0.83% per month. ()
- a) 2%
 - b) 3%
 - c) 4%
 - d) 10%
20. When data are classified according to a single characteristic, it is called: ()
- a) Quantitative classification
 - b) Qualitative classification
 - c) Area classification
 - d) Simple classification
21. Pie diagram represents the components of a factor by : ()
- a) Circles
 - b) Sectors
 - c) Angles
 - d) Percentages
22. If the number of workers in a factory is 256, the number of classes will be : ()
- a) 8
 - b) 9
 - c) 10
 - d) 12
23. If PEAR is coded as 7519 and TOIL is coded as 2693, then how will DOCTOR be coded? ()
- a) 463269
 - b) 463729
 - c) 463296
 - d) 463239
24. If NEST is coded as OFTU, then how will you code LATE ()
- a) MBUF
 - b) ETAL
 - c) ALET
 - d) ALTE
25. Which of the following is the numerical coefficient of x^2y^2 ? ()
- a) 0
 - b) 1
 - c) x^2
 - d) y^2

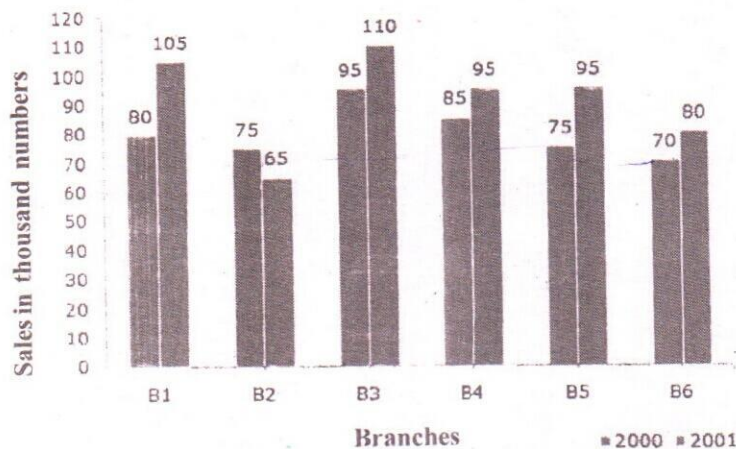
14. While going to office, Ramesh travels at a speed of 30 kmph and on his way back, he travels at a speed of 45 kmph. What is his average speed of the whole journey? ()

a) 36kmph ✓
b) 100kmph
c) 19kmph
d) 33kmph

15. In the first 10 overs of a cricket game, the run rate was only 3.2. What should be the run rate in the remaining 40 overs to reach the target of 282 runs? ()

a) 6.25 ✓
b) 6.05
c) 7.5
d) 6.75

16.



What is the average sales of all the branches (in thousand numbers) for the year 2000? ()

a) 70 ✓
b) 93
c) 83
d) 38

17. To start a partnership business, what should be the minimum number of partners? ()

a) 2
b) 93
c) 83
d) 38

18. The compound interest on Rs.30,000 at 7% per annum is Rs.4347. The period (in years) is ()

a) 2
b) 3
c) 4
d) 3.8

**FOUR YEAR HONOURS B.Com./B.B.A./B.C.A(ALL GROUPS) DEGREE
EXAMINATION, JANUARY-2024**

CHOICE BASED CREDIT SYSTEM

FIRST SEMESTER

PART-II

PAPER-II:-Business Organization

(Common to All)

(Under CBCS New Regulation w.e.f. the academic year 2023-24)

Time : 3 Hours

Maximum Marks : 75

SECTION - A

Answer any Five of the following questions. Each question carries equal marks.

(5×3 = 15)

1. Define business.
2. Partnership deed.
3. Meaning of Plant.
4. Define Rationalization.
5. CPU.
6. Define Trade.
7. Sole Proprietor.
8. Plant Location.
9. Business meaning.
10. What is Network?

SECTION - B

Answer any Five of the following questions. Each question carries equal marks.

(5×12= 60)

11. Define Business. Explain its characteristic feature and functions of Business.
12. Discuss the interrelationship between trade industry and commerce.
13. Explain the merits and limitations of a Joint Stock Company.

14. Differences between partnership and sole proprietorship.
 15. Describe about the factors affecting plant location.
 16. What are the factors determining the optimum size of business unit?
 17. Define business combination. Explain its characteristic feature and objectives of Business.
 18. What are the objectives of Rationalization?
 19. Define computer with Block Diagram.
 20. Describe about Generations of a computer.
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